Chartered Accountants 19th Floor, Shapath - V S G Highway Ahmedabad - 380 015 Gujarat, India

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### INDEPENDENT AUDITOR'S REPORT TO THE BOARD OF DIRECTORS OF LANDMARK LIFESTYLE CARS PRIVATE LIMITED

## Report on the Audit of the Special Purpose Condensed Interim Financial Statements

#### 1. Opinion

We have audited the accompanying Special Purpose Condensed Interim Financial Statements of LANDMARK LIFESTYLE CARS PRIVATE LIMITED (the "Company"), which comprise the Condensed Balance Sheet as at June 30, 2022, the Condensed Statement of Profit and Loss (including Other Comprehensive Income), the Condensed Statement of Changes in Equity and the Condensed Statement of Cash Flows for the three months ended on that date and selected explanatory information (hereinafter referred to as the "Special Purpose Condensed Interim Financial Statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Special Purpose Condensed Interim Financial Statements is prepared, in all material respects, in accordance with the basis set out in note 2 to the Special Purpose Condensed Interim Financial Statements.

#### 2. Basis for Opinion

We conducted our audit of the Special Purpose Condensed Interim Financial Statements in accordance with the Standards on Auditing (SAs) issued by the Institute of Chartered Accountants of India (ICAI). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Special Purpose Condensed Interim Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the ICAI together with the independence requirements that are relevant to our audit of the financial statements under the provisions of the Companies Act, 2013 (the "Act") and the Rules made thereunder, and we have fulfilled our other responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion on the Special Purpose Condensed Interim Financial Statements.



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#### 3. Emphasis of Matter- Basis of Accounting and Restriction on Distribution and Use

We draw attention to Note 2 to the Special Purpose Condensed Interim Financial Statements, which describes the purpose and basis of preparation. The Special Purpose Condensed Interim Financial Statements have been prepared by the Company in connection with the proposed initial public offering of Landmark Cars Limited (the "Parent"). As a result, the Special Purpose Condensed Interim Financial Statements may not be suitable for any another purpose. The Special Purpose Condensed Interim Financial Statements cannot be referred to or distributed or included in any offering document or used for any other purpose except with our prior consent in writing. Our report is intended solely for the purpose of proposed initial public offering of the Parent and is not to be used, referred to or distributed for any other purpose without our prior written consent.

Our opinion is not modified in respect of this matter.

## 4. Responsibilities of Management and Those Charged with Governance for the Special Purpose Condensed Interim Financial Statements

The Company's Board of Directors is responsible for the preparation and presentation of these Special Purpose Condensed Interim Financial Statements that give a true and fair view of the financial position, financial performance, changes in equity and cash flows of the Company in accordance with the basis stated in Note 2 to the Special Purpose Condensed Interim Financial Statements for the purpose set out in paragraph 3 above.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Special Purpose Condensed Interim Financial Statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Special Purpose Condensed Interim Financial Statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.



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## 5. Auditor's Responsibilities for the Audit of the Special Purpose Condensed Interim Financial Statements

Our objectives are to obtain reasonable assurance about whether the Special Purpose Condensed Interim Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Special Purpose Condensed Interim Financial Statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Special Purpose
  Condensed Interim Financial Statements, whether due to fraud or error, design and
  perform audit procedures responsive to those risks, and obtain audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
  a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions,
  misrepresentations, or the override of internal control.
- Obtain an understanding of internal financial control relevant to the audit in order to
  design audit procedures that are appropriate in the circumstances, but not for the
  purpose of expressing an opinion on the effectiveness of the Company's internal
  control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of
  accounting and, based on the audit evidence obtained, whether a material
  uncertainty exists related to events or conditions that may cast significant doubt on
  the Company's ability to continue as a going concern. If we conclude that a material
  uncertainty exists, we are required to draw attention in our auditor's report to the
  related disclosures in the Special Purpose Condensed Interim Financial Statements
  or, if such disclosures are inadequate, to modify our opinion. Our conclusions are
  based on the audit evidence obtained up to the date of our auditor's report. However,
  future events or conditions may cause the Company to cease to continue as a going
  concern.



Page 3 of 4

• Evaluate the overall presentation, structure and content of the Special Purpose Condensed Interim Financial Statements, including the disclosures, and whether the Special Purpose Condensed Interim Financial Statements represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the Special Purpose Condensed Interim Financial Statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Special Purpose Condensed Interim Financial Statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Special Purpose Condensed Interim Financial Statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

HASKINS & SELLS LID OF THE PROPERTY OF THE PRO

Kartikeya Kaval

Partner

(Membership No. 106189) UDIN: 22106189AZFSEJ3051

Place: Ahmedabad Date: October 1, 2022 LANDMARK LIFESTYLE CARS PRIVATE LIMITED
CIN NO: U50500GJ2015PTC084794
SPECIAL PURPOSE CONDENSED INTERIM BALANCE SHEET AS AT JUNE 30, 2022
(All amount in INR Millions unless otherwise stated)

Particulars	As at
	June 30, 2022
ASSETS	
Non-current assets	
Property, plant and equipment	266.57
Right-of-use assets	292.63
Capital Work-in-Progress	8.94
Other intangible assets	0.24
Financial assets	
Other financial assets	54.31
Deferred tax assets	12.13
Other non-current assets	6.81
Total non-current assets	641.63
Current assets	
Inventories	991.11
Financial assets	
Trade receivables	296.67
Cash and cash equivalents	105.53
Other balances with banks	5.45
Loans	0.19
Other financial assets	64.86
Current tax assets (net)	6.72
Other current assets	231.66
Total current assets	1,702.19
Total assets	2,343.82
EQUITY AND LIABILITIES	
EQUITY	60.00
Equity share capital	
Other equity	(25.64)
Total equity	34.36
LIABILITIES	
Non-current liabilities	
Financial liabilities	
Borrowings	175.64
Lease liabilities	230.97
Total non-current liabilities	406.61
Current liabilities	
Financial liabilities	1
Borrowings	1,503.06
Lease liabilities	109.00
Trade payables	
(I) total outstanding dues of micro enterprises and small enterprises	0.90
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	156.16
Other financial llabilitles	11.56
Other current liabilities	122.17
Total current liabilities	1,902.85
Total liabilities	2,309.46
Total equity and liabilities	2,343.82

In terms of our report attached For Deloitte Haskins & Sells LLP Chartered Accountants

Kartikeya Raval

Partner

Place : Ahmedabad Date : October 1, 2022

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For and on behalf of Board of Directors

Sanjay Thakker \_\_\_\_\_ Director DIN: 00156093 Place: Mumbal

 DIN:
 00156093
 DIN:
 08958940

 Place:
 Mumbal
 Place:
 Mumbal

 Date:
 October 1, 2022
 Date:
 October 1, 2022

Surendra Agarwal Chlef Financial Officer

Place : Mumbai Date : October 1, 2022 Shrikant Khatri Company Secretary Membership No: A33154 Place: Ahmedabad

Date : October 1, 2022

Whole-time Dirêctor

CIN NO: U50500GJ2015PTC084794

SPECIAL PURPOSE CONDENSED INTERIM STATEMENT OF PROFIT AND LOSS FOR THE THREE MONTHS ENDED JUNE 30, 2022

(All amount in INR Millions unless otherwise stated)

Particulars	For three months ended
Particulars	June 30, 2022
Income	
Revenue from operations	2,270.54
Other income	2.20
Total Income	2,272.74
Expenses	
Purchase of cars, spares and others	2,336.45
Changes in inventories of stock-in-trade	(307.47
Employee benefits expense	66.70
Finance costs	34.68
Depreciation and amortisation expense	35.35
Other expenses	83.40
Total expenses	2,249.11
Profit before tax	23.63
Tax expense	
Current tax	
Deferred tax	5.51
Total tax expense	5.51
Profit for the period	18.12
Other comprehensive income	
Items that will not be subsequently reclassified to profit and loss	
Remeasurement loss of defined benefit plans	(1.50
Less: Income tax Impact on above	-
Other comprehensive loss for the period	(1.50
Total Comprehensive Income for the period	16.62
Earnings per Equity Share (face value of ₹ 10 each)	
Basic (In ₹) (not annualised)	3.02
Diluted (In ₹) (not annualised)	3.02

In terms of our report attached For Deloitte Haskins & Sells LLP Chartered Accountants

KartikeyaRaval 🔾

Partner

Place : Ahmedabad Date : October 1, 2022 For and on behalf of Board of Directors

Sanjay Thakker Director DIN: 00156093

Place : Mumbai Date : October 1, 2022

Surendra Agarwal Chief Financial Officer

Place : Mumbai Date : October 1, 2022 Harshal Desal Whole-time Director DIN: 08958940

Place : Mumbai Date : October 1, 2022

Shrikant Khatri Company Secretary Membership No: A33154

Place : Ahmedabad Date : October 1, 2022

CIN NO: U50500GJ2015PTC084794

SPECIAL PURPOSE CONDENSED INTERIM STATEMENT OF CASH FLOWS FOR THE THREE MONTHS ENDED JUNE 30, 2022

(All amount in INR Millions unless otherwise stated)

Particulars	For three months ended June 30, 2022
CASH FLOWS FROM OPERATING ACTIVITIES	
Profit before tax	23.63
Adjustments for:	
Depreciation and amortisation expense	35.35
Finance costs	34.68
Interest income	(0.98)
Sundry balances written back (Net)	(1.11)
Provision for doubtful debts	0.11
Gain on termination of lease	(0.10)
Operating Profit Before Working Capital Changes	91.58
Adjustments for:	
Increase in Inventories	(307.47)
Increase in trade receivables	(148.62)
Increase in financial assets	(39.04)
Increase in other assets	(88.56)
Decrease in loans and advances	0.29
Decrease in trade payables	(102.91)
Increase in other liabilities	38.60
Cash Used in Operations	(556.13)
Direct taxes refund (net)	2.45
Net Cash flows used in Operating Activities	(553.68)
CASH FLOWS FROM INVESTING ACTIVITIES	, ,
Purchase of property, plant and equipment (Including Capital Work-in-progress, capital advances and capital creditors)	(32.52)
Deposits with bank	(0.20)
	(0.20)
Interest received  Net Cash flows used in Investing Activities	0.33 (32.39)
CASH FLOWS FROM FINANCING ACTIVITIES	(32.33)
Finance costs paid	(22.02)
Proceeds from long-term borrowings	(32.82) 19.30
, •	
Repayment of long-term borrowings	(3.32)
Proceeds from short-term borrowings (Net) Repayment of lease liabilities	661.70
Net Cash flows generated from financing activities	(23.26) 621.60
Net Increase in Cash and Cash equivalents	
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	35.53
	70.00
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	105.53

In terms of our report attached For Deloitte Haskins & Sells LLP **Chartered Accountants** 

Partner

Place : Ahmedabad Date: October 1, 2022

ASKINS

For and on behalf of Board of Directors

San ay Thakker Director

DIN: 00156093

Place : Mumbai Date: October 1, 2022

Surendra Agarwal

**Chief Financial Officer** 

Shrikant Khatri Company Secretary Membership No: A33154

Whole-time Director DIN: 08958940

Date : October 1, 2022

Place : Mumbai

Place : Mumbai Date: October 1, 2022 Place : Ahmedabad Date: October 1, 2022

CIN NO: U50500GJ2015PTC084794

SPECIAL PURPOSE CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE THREE MONTHS ENDED JUNE 30, 2022

(All amount in INR Millions unless otherwise stated)

#### A Equity Share Capital

Particulars	No. of shares	Amount
Balance as at April 1, 2022	60,00,000	60.00
Issued during the period		•
Balance as at June 30, 2022	60,00,000	60.00

#### **B** Other Equity

Particulars	Reserves and Surplus	Deemed Equity Contribution	Total
Particulars	Retained Earnings	Deemed Edaity Contribution	lotai
Balance as at April 1, 2022	(119.48)	77.22	(42.26)
Add: Profit for the period	18.12		18.12
Less: Other comprehensive loss for the period, net of tax			
Remeasurement Loss of defined benefit plan	(1.50)		(1.50)
Balance as at June 30, 2022	(102.86)	77.22	(25.64)

In terms of our report attached For Deloitte Haskins & Sells LLP Chartered Accountants

Kartikeya Raval Partner

Place : Ahmedabad Date : October 1, 2022 For and on behalf of Board of Directors

Sanjay Thakker

Director DIN: 00156093

DIN: 08958940
i Place : Mumbai

Place : Mumbai Date : October 1, 2022

Surendra Agarwal
Chief Financial Officer

Shrikant Khatri Company Secretary Membership No: A33154

Whole-time Director

Date: October 1, 2022

Place : Mumbai Pla Date : October 1, 2022 Da

Place : Ahmedabad Date : October 1, 2022

#### CIN NO: U50500GJ2015PTC084794

NOTES TO THE SPECIAL PURPOSE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED JUNE 30, 2022 (All amount in INR Millions unless otherwise stated)

#### 1 Company overview

Landmark Lifestyle Cars Private Limited ("the Company") is a private limited company incorporated on October 19, 2015 under the Indian Companies Act, 2013 and is a wholly owned subsidiary of Landmark Cars Limited (formerly known as Landmark Cars Private Limited).

The Company is authorized dealer for Fiat/Jeep branded passenger Cars for the state of Maharashtra, Punjab, Haryana, Uttar Pradesh and Delhi. The Company is engaged in the business of (i) operation of showrooms to buy and sell automobiles of a single brand "Jeep" (ii) the operation of workshops and garages to repair and service the automobiles (iii) direct selling agency/marketing agency on behalf of inter alia banks and non-banking financial companies to market their financing schemes to customers (iv) selling of accessories provided by Fiat Chrysler Automobiles (v) the insurance commission business in connection with (i) and (ii).

#### 2 Basis of preparation

The Special Purpose Condensed Interim Financial Statements of the Company presented herein reflect the Company's results of operations, assets and liabilities, statement of changes in equity and cash flows as at and for the three months ended June 30, 2022.

The Special Purpose Condensed Interim Financial Statements of the Company have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies, Act 2013 (the "Act") read with relevant rules issued thereunder and other accounting principles generally accepted in India. The accounting policies followed in preparation of Special Purpose Condensed Interim Financial Statements are consistent with those followed in preparation of Financial Statement as at and for the year ended March 31, 2022 of the Company. The Special Purpose Condensed Interim Financial Statement do not include the comparative financial information and disclosures.

These Special Purpose Condensed Interim Financial Statements has been prepared on the historical cost basis, except for certain financial Instruments which are measured at fair values at the end of each reporting period. Further, these Special Purpose Condensed Interim Financial Statements is not a complete set of financial statements of the Company in accordance with the Indian Accounting Standards prescribed under section 133 of the Act.

The Special Purpose Condensed Interim Financial Statements have been prepared by the Company in connection with the proposed initial public offering of the Landmark Cars Limited. As a result, the Special Purpose Condensed Interim Financial Statements may not be suitable for any another purpose.

#### 3 Contingent Liabilities

***************************************	
Particulars	As at June 30, 2022
Contingent Liabilities	
Matters with VAT authorities	9.44

Contingent liabilities includes demand received from tax authority for matter relating to disallowance of certain expenses. The Company has preferred appeal on this matter and the same is pending with appellate authority.

Future cash outflows in respect of the above matters are determinable only on receipt of judgments / decisions pending at various forums / authorities. The amount assessed as contingent liabilities do not include interest and penalty.

#### 4 Segment Reporting

The primary reporting of the Company has been made on the basis of Business Segments. The Company has a single business segment as defined in Indian Accounting Standard (Ind AS) 108 on Segment Reporting, namely dealership of cars in India. The Director of the Company allocates resources and assess the performance of the company, thus are the chief operating decision maker (CODM). The CODM monitors the operating results of the business as a single segment, hence no separate segment needs to be disclosed.

#### 5 Disaggregation of revenue

Particulars	For three months ended June 30, 2022
Sale of cars	1,973.91
Sale of spares, lubricants and others	192.73
Sale of services	63.95
Revenue from sale of products and services	2,230.59
Other operating revenues	39.95
	2,270.54

#### Other operating revenue incudes:

Particulars	For three months ended
Particulars	June 30, 2022
Finance Commission	10.00
Insurance commission	9.81
Income from schemes and incentives	16.36
Others	3.78
	39.95



CIN NO : US0500GJ2015PTC084794
NOTES TO THE SPECIAL PURPOSE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED JUNE 30, 2022
(All amount in INR Millions unless otherwise stated)

Related party transactions Name of the Parties and its relationships

Sr. No.	Description of Relationship	Name of Related Parties
a.	Parent	Landmark Cars Limited (Formerly known as Landmark Cars Private Umited)
b.	Enterprise over which key management personnel are able to exercise significant influence and control	Sanjay Thakker (HUF) Wild Dreams Media and Communications Private Limited Motorone India Private Limited (formerly known as Landmark Pre owned Cars Private Limited ) (upto June 15, 2022) Landmark Insurance Brokers Private Limited
¢	Fellow Subsidiarles - Subsidiarles of Landmark Cars Limited	Benchmark Motors Private Limited Automark Motors Private Limited Motorone India Private Limited (formerly known as Landmark Preowned Cars Private Limited) (w.e.f. June 15, 2022) Watermark Cars Private Limited Landmark Commercial Vehicles Private Limited
d.	Key Management Personnel	Mr. Sanjay K Thakker Mrs. Garima Misra Mr. Harshal Desal Mr. Surendra Agarwal (Chief Financial Officer) Mr. Shrikank Khatri (Company Secretary) Mr. Raliv Yohra

#### DISCLOSURE OF TRANSACTIONS BETWEEN THE COMPANY AND RELATED PARTIES AND THE STATUS OF OUTSTANDING BALANCES AS AT JUNE 30, 2022

Sr.No.	RELATED PARTY TRANSACTIONS SUMMARY	For three months ended June 30, 2022
	Part 1: Transactions during the period	
1	Sale of Goods/Services	
1	Landmark Cars Limited	0.03
	Purchase of Goods/Services	
	Landmark Cars Limited	0.03
2	Motorone India Private Limited (upto June 15, 2022)	13.63
	Motorone India Private Limited (w.e.f June 16, 2022)	0.33
	Watermark Cars Private Limited	0.97
3	Marketing Expenses / Other Services	
	Wild Dreams Media and Communications Private Limited	3.29
4	Interest paid	
•	Landmark Cars Limited	1.16
5	Insurance Commission	
•	Landmark Insurance Brokers Private Limited	5.92
6	Loans repaid	
	Landmark Cars Private Limited	70.00
7	Manpower Services	
,	Watermark Cars Private Limited	2.22
В	Purchase of Property, Plant and Equipment	
٠	Benchmark Motors Private Limited	0.29
9	Remuneration	
	Harshal Desal	2.19
	Rent Expense	
10	Landmark Cars Limited	0.75
	Benchmark Motors Private Limited	1.70

Sr.No.	Part 2 : Balance at the end of the period	As at June 30, 2022
	Trade payables	
	Wild Dreams Media and Communications Private Limited	2.25
١.,	Benchmark Motors Private Limited	0.05
1 1	Landmark Cars Limited	0.02
l	Motorone India Private Limited (w.e.f June 16, 2022)	8.48
	Watermark Cars Private Limited	0.78
2	Borrowings	
	Landmark Cars Limited	24.27
3	Interest Accrued	
	Landmark Cars Limited	1.04
4	Payable to capital creditors	
*	Benchmark Motors Private Umited	0.34
	Trade receivables	
5	Landmark Insurance Brokers Private Umited	0.00
	Watermark Cars Private Limited	0.00

NSKINS 60 denotes figures are below the rounding off norms adopted by the Company

CIN NO: U50500GJ2015PTC084794

NOTES TO THE SPECIAL PURPOSE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED JUNE 30, 2022 (All amount in INR Millions unless otherwise stated)

- 7 The Company evaluates events and transactions that occur subsequent to the balance sheet date but prior to the approval of financial statements to determine the necessity for recognition and/or reporting of subsequent events and transactions in the financial statements. As of October 1, 2022 there were no subsequent events and transactions to be recognized or reported that are not already disclosed.
- 8 The financial statements are approved for issue by the Board of Directors at their meeting conducted on October 1, 2022.

For and on behalf of Board of Directors

Sale De la company de la compa

Sanjay Thakker Director DIN: 00156093

Place : Mumbai Date : October 1, 2022

Surendra Agarwal Chief Financial Officer

Place : Mumbai Date : October 1, 2022 Harshal Desai Whole-time Director DIN: 08958940

Place : Mumbai Date : October 1, 2022

Shrikant Khatri Company Secretary Membership No: A33154

Place : Ahmedabad Date : October 1, 2022