Chartered Accountants 19th Floor, Shapath - V S G Highway Ahmedabad - 380 015 Gujarat, India

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### INDEPENDENT AUDITOR'S REPORT TO THE BOARD OF DIRECTORS OF BENCHMARK MOTORS PRIVATE LIMITED

Report on the Audit of the Special Purpose Condensed Interim Financial Statements

#### 1. Opinion

We have audited the accompanying Special Purpose Condensed Interim Financial Statements of **BENCHMARK MOTORS PRIVATE LIMITED** (the "Company"), which comprise the Condensed Balance Sheet as at June 30, 2022, the Condensed Statement of Profit and Loss (including Other Comprehensive Income), the Condensed Statement of Changes in Equity and the Condensed Statement of Cash Flows for the three months ended on that date and selected explanatory information (hereinafter referred to as the "Special Purpose Condensed Interim Financial Statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Special Purpose Condensed Interim Financial Statements is prepared, in all material respects, in accordance with the basis set out in note 2 to the Special Purpose Condensed Interim Financial Statements.

#### 2. Basis for Opinion

We conducted our audit of the Special Purpose Condensed Interim Financial Statements in accordance with the Standards on Auditing (SAs) issued by the Institute of Chartered Accountants of India (ICAI). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Special Purpose Condensed Interim Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the ICAI together with the independence requirements that are relevant to our audit of the financial statements under the provisions of the Companies Act, 2013 (the "Act") and the Rules made thereunder, and we have fulfilled our other responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion on the Special Purpose Condensed Interim Financial Statements.

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## 3. Emphasis of Matter- Basis of Accounting and Restriction on Distribution and Use

We draw attention to Note 2 to the Special Purpose Condensed Interim Financial Statements, which describes the purpose and basis of preparation. The Special Purpose Condensed Interim Financial Statements have been prepared by the Company in connection with the proposed initial public offering of Landmark Cars Limited (the "Parent"). As a result, the Special Purpose Condensed Interim Financial Statements may not be suitable for any another purpose. The Special Purpose Condensed Interim Financial Statements cannot be referred to or distributed or included in any offering document or used for any other purpose except with our prior consent in writing. Our report is intended solely for the purpose of proposed initial public offering of the Parent and is not to be used, referred to or distributed for any other purpose without our prior written consent.

Our opinion is not modified in respect of this matter.

# 4. Responsibilities of Management and Those Charged with Governance for the Special Purpose Condensed Interim Financial Statements

The Company's Board of Directors is responsible for the preparation and presentation of these Special Purpose Condensed Interim Financial Statements that give a true and fair view of the financial position, financial performance, changes in equity and cash flows of the Company in accordance with the basis stated in Note 2 to the Special Purpose Condensed Interim Financial Statements for the purpose set out in paragraph 3 above.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Special Purpose Condensed Interim Financial Statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Special Purpose Condensed Interim Financial Statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.



# 5. Auditor's Responsibilities for the Audit of the Special Purpose Condensed Interim Financial Statements

Our objectives are to obtain reasonable assurance about whether the Special Purpose Condensed Interim Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Special Purpose Condensed Interim Financial Statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Special Purpose Condensed Interim Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal financial control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Special Purpose Condensed Interim Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.



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 Evaluate the overall presentation, structure and content of the Special Purpose Condensed Interim Financial Statements, including the disclosures, and whether the Special Purpose Condensed Interim Financial Statements represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the Special Purpose Condensed Interim Financial Statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Special Purpose Condensed Interim Financial Statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Special Purpose Condensed Interim Financial Statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

Martikeya Kawal
Kartikeya Raval

Partner

(Membership No. 106189) UDIN:22106189AZFTLM3876

Place: Ahmedabad Date: October 1, 2022

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#### BENCHMARK MOTORS PRIVATE LIMITED CIN:U50400GJ2016PTC094085 SPECIAL PURPOSE CONDENSED INTERIM BALANCE SHEET AS AT JUNE 30, 2022 (All amount in INR Millions unless otherwise stated)

Particulars	As at June 30, 2022
ASSETS	
Non-current assets	
Property, plant and equipment	215.55
Right-of-use assets	289.38
Other intangible assets	0.09
Financial assets	
Investments	5.34
Other financial assets	37.07
Total non-current assets	547.43
Current assets	
Inventories	289.25
Financial assets	
Trade receivables	67.71
Cash and cash equivalents	35.55
Other balances with banks	24.94
Loans	0.14
Other financial assets	25.99
Current tax assets (net)	16.47
Other current assets *	24.04
Total current assets	484.09
Total assets	1,031.52
EQUITY AND LIABILITIES	
EQUITY	
Equity share capital	110.00
Other equity	(503.93)
Total equity	(393.93)
LIABILITIES	
Non-current liabilities	
Financial liabilities	
Borrowings	226.53
Lease liabilities	274.73
Total non-current liabilities	501.26
Current liabilitles	
Financial liabilities	
Borrowings	683.82
Lease liabilities	106.91
Trade payables	
(i) total outstanding dues of micro enterprises and small enterprises	1.57
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	95.31
Other financial liabilities	2.25
Other current liabilities	34.33
Total current liabilities	924.19
Fotal liabilities	1,425.45
Total equity and liabilities	1,031.52

#### In terms of our report attached

For Deloitte Haskins & Sells LLP

**Chartered Accountants** 

Partner

Place : Ahmedabad Date: October 1, 2022 For and on behalf of the Board of Directors

Sanjay Thakker Director

DIN: 00156093

HASKINS

Place : Mumbai Date: October 1, 2022

Kuntal Merchant

Chief Financial Officer

Place: Ahmedabad Date: October 1, 2022 Devang Dave Director

DIN: 02735098

Place : Mumbai Date: October 1, 2022

Amol Raje Company Secretary Membership No: A19459

Place : Mumbai Date: October 1, 2022

CIN:U50400GJ2016PTC094085

SPECIAL PURPOSE CONDENSED INTERIM STATEMENT OF PROFIT AND LOSS FOR THE THREE MONTHS ENDED JUNE 30, 2022 (All amount in INR Millions unless otherwise stated)

Particulars	For three months ended June 30, 2022
Income	
Revenue from operations	756.29
Other income	2.72
Total Income	759.01
Expenses	
Purchase of cars, spares and others	639.66
Changes in inventories of stock-in-trade	(10.96)
Employee benefits expense	56.22
Finance costs	27.68
Depreciation and amortisation expense	32.55
Other expenses	49.53
Total expenses	794.68
Loss before tax	(35.67)
Tax expense	
Current tax	-
Deferred tax	-
Total tax expense	•
Loss for the period	(35.67)
Other comprehensive income	
Items that will not be subsequently reclassified to profit and loss	
Change in fair value of investment carried at fair value through other comprehensive income	(2.85)
Remeasurement loss of defined benefit plans	(0.28)
Less: Income tax impact on above	
Other comprehensive Loss for the period	(3.13)
Total Comprehensive Loss for the period	(38.80)
Earnings/(Loss) per Equity Share (face value of ₹ 10 each)	1
Basic (In ₹) (not annualised)	(3.24)
Diluted (In ₹) (not annualised)	(3.24)

In terms of our report attached

For Deloitte Haskins & Sells LLP

Chartered Accountants

Kartikeya Raval

Partner

Place : Ahmedabad Date : October 1, 2022 For and on behalf of the Board of Director

Sanjay Thakker Director

DIN: 00156093

ASKINS

DACCO

Place : Mumbai Date : October 1, 2022

Kuntal Merchant Chief Financial Officer

Place : Ahmedabad Date : October 1, 2022 Devang Dave Director DIN: 02735098

Place : Mumbal Date : October 1, 2022

Amol Raje
Company Secretary
Membership No: A19459

Place : Mumbal Date : October 1, 2022

CIN:U50400GJ2016PTC094085

SPECIAL PURPOSE CONDENSED INTERIM STATEMENT OF CASH FLOWS FOR THE THREE MONTHS ENDED JUNE 30, 2022 (All amount in INR Millions unless otherwise stated)

Particulars	For three months ended
Fai ticula) S	June 30, 2022
CASH FLOWS FROM OPERATING ACTIVITIES	
Loss before tax	(35.67)
Adjustments for:	
Depreciation and amortisation expense	32.55
Finance costs	27.68
Interest income	(0.78)
Provision for doubtful debts	0.33
Bad trade and others receivables written off	0.55
Loss on sale of property, plant and equipment (Net)	(0.01)
Gain on termination of lease	(0.06)
Operating Profit Before Working Capital Changes	24.59
Adjustments for:	
Increase in Inventories	(10.96)
Increase in trade receivables	(18.35)
Decrease in financial assets	0.61
Decrease in other assets	0.93
Increase in trade payables	29.85
Decrease in other liabilities	(2.37)
Cash Generated From Operations	24.30
Direct taxes paid (net)	(1.63)
Net Cash generated from Operating Activities	22.67
CASH FLOWS FROM INVESTING ACTIVITIES	
Purchase of property, plant and equipment (Including capital advances and capital creditors)	(3.10)
Proceeds from sale of property, plant and equipment	0.28
Deposits with bank	0.44
Interest received	0.09
Net Cash flows used in Investing Activities	(2.29)
CASH FLOWS FROM FINANCING ACTIVITIES	
Finance costs paid	(41.23)
Proceeds from short-term borrowings	47.90
Repayment of lease liabilities	(24.94)
Net Cash flows Used In financing activities	(18.27)
Net Increase in Cash and Cash equivalents	2.11
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	33.44
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	35.55

In terms of our report attached

For Deloitte Haskins & Sells LLP

PSKINS

**Chartered Accountants** 

Partner

Place : Ahmedabad Date: October 1, 2022 For and on behalf of the Board of Directors

Director DIN: 00156093

DIN: 02735098 Place : Mumbai

Place : Mumbai Date: October 1, 2022

Kuntal Merchant

Date: October 1, 20

Devang Dave

Director

Amol Raje **Chief Financial Officer** Company Secretary Membership No: A19459

Place : Ahmedabad Place : Mumbai Date: October 1, 2022 Date: October 1, 2022

#### **BENCHMARK MOTORS PRIVATE LIMITED** CIN:U50400GJ2016PTC094085

SPECIAL PURPOSE CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE THREE MONTHS ENDED JUNE 30, 2022

#### (All amount in INR Millions unless otherwise stated)

### **Equity Share Capital**

	No of Shares	Amount
Balance as at April 1, 2022	11,000,000	1,100.00
Issued during the period	-	
Balance as at June 30, 2022	11,000,000	1,100.00

#### Other Equity

Particulars	Reserves and Surplus	Deemed Equity  Contribution	Other comprehensive	Total
	Retained Earnings		income	
Balance as at April 1, 2022	(635.71)	169.89	0.69	(465.13)
Loss for the period	(35.67)	-	-	(35.67)
Less: Other comprehensive Loss for the period,				
net of tax				
Fair value gain on investments through OCI	-	•	(2.85)	(2.85)
Remeasurement loss of defined benefit plans	(0.28)	-	-	(0.28)
Balance as at June 30, 2022	(671.66)	169.89	(2.16)	(503.93)

In terms of our report attached

For Deloitte Haskins & Sells LLP

ASKINS

**Chartered Accountants** 

Partner

Place: Ahmedabad Date: October 1, 2022 For and on behalf of the Board of Directors

Director DIN: 00156093

Devana Dave Director DIN: 02735098

Place : Mumbai

Place: Mumbal Date: October 1, 2022 Date: October 1, 2022

**Kuntal Merchant** 

Amoi Raje

Chief Financial Officer **Company Secretary** Membership No: A19459

Place: Ahmedabad

Place : Mumbai Date: October 1, 2022 Date: October 1, 2022

CIN:U50400GJ2016PTC094085

NOTES TO THE SPECIAL PURPOSE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED JUNE 30, 2022 (All amount in INR Millions unless otherwise stated)

#### 1 Company overview

Benchmark Motors Private Limited ("the Company") is a private limited company incorporated and domiciled in India on October 14, 2016 under the Companies Act, 2013 and is a wholly owned subsidiary of Landmark Cars Limited (Formerly known as Landmark Cars Private Limited).

The Company is the authorized dealer for Renault passenger cars for the states of Punjab, Haryana and Maharashtra. The Company is engaged in the business of (ii) operation of showrooms to bury and sell automobiles of a single brand "Renault" (iii) the operation of workshops and garages to repair and service the automobiles (iii) direct selling agency/marketing agency on behalf of inter alla banks and non-banking financial companies to market their financing schemes to customers (iv) selling of accessories provided by Renault India Private Limited (v) the insurance commission business in connection with (i) and (ii).

#### 2 Basis of preparation

The Special Purpose Condensed Interim Financial Statements of the Company presented herein reflect the Company's results of operations, assets and liabilities, statement of changes in equity and cash flows as at and for the three months ended June 30, 2022.

The Special Purpose Condensed Interim Financial Statements of the Company have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies, Act 2013 (the "Act") read with relevant rules issued thereunder and other accounting principles generally accepted in India. The accounting policies followed in preparation of Special Purpose Condensed Interim Financial Statements are consistent with those followed in preparation of Financial Statement as at and for the year ended March 31, 2022 of the Company. The Special Purpose Condensed Interim Financial Statement do not include the comparative financial Information and disclosures.

These Special Purpose Condensed Interim Financial Statements has been prepared on the historical cost basis, except for certain financial Instruments which are measured at fair values at the end of each reporting period. Further, these Special Purpose Condensed Interim Financial Statements is not a complete set of financial statements of the Company in accordance with the Indian Accounting Standards prescribed under section 133 of the Act.

The Special Purpose Condensed Interim Financial Statements have been prepared by the Company in connection with the proposed initial public offering of the Landmark Cars Limited. As a result, the Special Purpose Condensed Interim Financial Statements may not be suitable for any another purpose.

#### 3 Contingent Liabilities

Particulars	As at June 30, 2022
Contingent Liabilities	
Matters under appeal with service tax authorities	5.19

Contingent liabilities includes demand received from tax authority for matter relating to disallowance of certain expenses. The Company has preferred appeal on this matter and the same is pending with appellate authority.

Future cash outflows in respect of the above matters are determinable only on receipt of judgements / decisions pending at various forums / authorities. The management is of the view that no liability shall arise on the group for the above matters. The amount assessed as contingent liabilities do not include interest and penalties.

#### 4 Segment Reporting

The primary reporting of the Company has been made on the basis of Business Segments. The Company has a single business segment as defined in Indian Accounting Standard (Ind AS) 108 on Segment Reporting, namely dealership of cars in India. The Director of the Company allocates resources and assess the performance of the Company, thus are the chief operating decision maker (CODM). The CODM monitors the operating results of the business as a single segment, hence no separate segment needs to be disclosed.

#### 5 Disaggregation of revenue

Particulars	For three months ended June 30, 2022
Sale of cars	582.49
Sale of spares, lubricants and others	101.76
Sale of services	49.63
Revenue from sale of products and services	733.88
Other operating revenues	22.41
	756.29

#### Other operating revenue incudes:

Particulars	June 30, 2022
Finance commission	4.79
Insurance commission	3.20
Income from schemes and Incentives	9.20
Extended Warranty and Roadside Assistance Income	3.44
Others	1.78
	22.41



BENCHMARK MOTORS PRIVATE LIMITED
CIN:US0400GJ2016PTC094085
NOTES TO THE SPECIAL PURPOSE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED JUNE 30, 2022 (All amount in INR Millions unless otherwise stated)

6 Related party transactions
Name of the parties and its relationships

Sr. No.	Description of Relationship	Name of Related Parties
a.	Parent Company	Landmark Cars Limited (Formerly known as Landmark Cars Private Limited )
b.	Enterprise over which key management Personnel are able to exercise significant influence and control	Wild Dreams Media and Communications Private Limited
c.	Fellow Subsidiaries - Subsidiaries of Landmark Cars Limited	Landmark Automobiles Private Limited
		Landmark Commercial Vehicles Private Limited
		Landmark Cars (East) Private Limited
		Motorone India Private Limited (Formerly known as Landmark Pre-owned Cars
		Private Limited) (w.e.f. June 16, 2022)
		Landmark Ufestyle Cars Private Limited
		Watermark Cars Private Limited
		Automark Motors Private Limited
d	Key Management Personnel	Mr. Sanjay K Thakker
	·	Mr. Devang Dave (w.e.f. November 18, 2020)
		Mr. Rajiv Vohra
		Mr. Amol Raje (Company Secretary)
		Mr. Kuntal Merchant (Chief Financial Officer)
e.	Relatives of Key Management Personnel	Mr. Aryaman Thakker (Son of Mr. Sanjay Thakker)
		Mrs. Ami Thakker (Spouse of Mr. Sanjay Thakker)
		Ms. Aparajita Thakker (Daughter of Sanjay Thakker)

DISCLOSURE OF TRANSACTIONS BETWEEN THE COMPANY AND RELATED PARTIES AND THE STATUS OF OUTSTANDING BALANCES AS AT JUNE 30, 2022

Sr.No.	RELATED PARTY TRANSACTIONS SUMMARY	For three months ended June 30, 2022
	Part 1: Transactions during the period	
1	Rent Income	
	Landmark Lifestyle Cars Private Limited	1.70
2	Purchase of Goods/Accessories	
	Watermark Cars Private Limited	0.01
	Motorone India Private Limited	1.61
3	Advertisement Expenses	
	Landmark Cars Limited	0.08
	Wild Dreams Media and Communications Private Limited	0.18
4	Manpower expenses	
	Watermark Cars Private Limited	2.10
5	Loans Taken	
	Landmark Cars Limited	24.00
6	Loans Repaid	
	Landmark Cars Limited	86.00
7	Interest Paid	
	Landmark Cars Limited	3.04
8	Sale of Property, Plant and Equipment	
	Landmark Lifestyle Cars Private Limited	0.29
9	Sales of Goods/Car/Services	
	Watermark Cars Private Limited	0.12

Part 2 : B	alance at the end of the year	As at June 30, 2022
1	Trade payables	
	Wild Dreams Media and Communications Private Limited	0.01
	Motorone India Private Limited	1.90
	Watermark Cars Private Limited	0.73
2	Trade Receivables	
	Landmark Lifestyle Cars Private Limited	0.39
	Watermark Cars Private Limited	0.01
3	Interest payable	
	Landmark Cars Limited	1.60
4	Borrowings	
	Landmark Cars Limited	128.70



CIN:U50400GJ2016PTC094085

NOTES TO THE SPECIAL PURPOSE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED JUNE 30, 2022 (All amount in INR Millions unless otherwise stated)

#### 7 Fair Value Measurements

Quantitative disclosures of fair value measurement hierarchy for financial assets and financial liabilities

Particulars	Quoted prices in active markets (Level 1)	observable	Significant unobservable inputs (Level 3)	Total
As at June 30, 2022				
Financial Assets				
Investment in equity investments measured at FVTOCI		-	5.34	5.34
Total of Financial Assets	•		5.34	5.34

There are no transfers between level 2 and level 3 and vice-versa during the three months period ended June 30, 2022.

#### Valuation Methodology

The Company has measured fair value for Level 3 investment based on external valuer report.

- The Company evaluates events and transactions that occur subsequent to the balance sheet date but prior to the approval of financial statements to determine the necessity for recognition and/or reporting of subsequent events and transactions in the financial statements. As of October 1, 2022 there were no subsequent events and transactions to be recognized or reported that are not already disclosed.
- The Special purpose condensed interim financial statements are approved for Issue by the Board of Directors at their meeting conducted on October 1, 2022.

For and on behalf of the Board

Director DIN/00156093

Director DIN: 02735098

Place: Mumbai

Place : Mumbai

Date: October 1, 2022

Chief Financial Officer

Amol Raje Company Secretary Membership No: A19459

Place : Ahmedabad

Place : Mumbai Date: October 1, 2022

Date : October 1, 2022